

## Supplier Application

Yankee Alliance encourages all potential suppliers to apply for consideration. Please understand that submitting an application does not ensure that your company will be automatically qualified. If your application is accepted your company will be deemed eligible to compete.

- **Company Information:**

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Website: \_\_\_\_\_

- **Primary Contact:**

Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Email: \_\_\_\_\_

- **Product/Service (description)**

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

- Publicly owned Yes No Privately owned? \_\_\_ Yes \_\_\_ No
- Is the company classified as a HUB (small, minority, woman owned, Veteran owned) supplier? \_\_\_ Yes \_\_\_ No
- Has the company been excluded from participation in Medicare, Medicaid, or any state reimbursement programs? \_\_\_ Yes \_\_\_ No
- Does your company have approval from all federal, state and local governments in the US? \_\_\_ Yes \_\_\_ No
- Brief company overview: Please provide a brief history of your company and its products/services.

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_



- What geography does your company serve? \_\_\_\_\_
- Are products available direct, through distributors or both? \_\_\_\_\_
- Does your company serve non-acute as well as acute care hospitals? \_\_\_\_\_
- If so, through what channels? \_\_\_\_\_
- Please provide ordering procedures:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- Where are your company's products produced?  
\_\_\_\_\_
- How many sales representatives does the company have?  
\_\_\_\_\_
- Is your company able to accept on-line contract price activation?  
\_\_\_\_\_
- Is your company connected and using Global Healthcare Exchange (GHX)?  
\_\_\_\_\_

Thank you for your interest in Yankee Alliance.

Please submit completed application form to:

Ann Newcomb  
Yankee Alliance  
138 River Road  
Andover, MA 01810

Fax: 978-681-6100 Email: [anewcomb@yankeealliance.com](mailto:anewcomb@yankeealliance.com)